

Locum Agency Partnerships Overview



Financial infrastructure for the physicians you place.

THE STRUCTURAL PROBLEM

Locum physicians earn as independent businesses but rarely operate like them. Tax exposure across multiple states, entity decisions made late or not at all, benefits sourced piecemeal, and no one connecting any of it.

The result reaches your agency as attrition. A physician who is financially disorganized is a physician under strain, and strain shortens assignment cycles. Agencies that compete only on rate absorb that churn as a cost of doing business.

WHAT LOCUM INDEPENDENCE PROVIDES

A coordinated financial and business platform built specifically for 1099 physicians, offered through your agency as a benefit your competitors do not have.

Physicians receive access to eight specialists working from a shared understanding of their complete financial picture. Income structure, tax strategy, wealth building, and protection planning are managed as one system rather than four disconnected relationships.

THE FOUR PILLARS

01

Income Optimization

Entity structuring, compensation benchmarking, and cash flow management built for variable 1099 income.

02

Tax Strategy

Multi-state planning, quarterly estimated payments, bookkeeping, payroll, and year-round advisory rather than annual filing.

03

Wealth Building

Retirement account maximization, real estate strategy, and long-term planning calibrated to the irregular income of locum practice.

04

Protection Planning

Disability income, malpractice coordination, life insurance, and asset protection structures.

WHAT THE PARTNERSHIP GIVES YOUR AGENCY

A differentiator that is not a rate.

Every agency can raise a rate by five dollars. No agency in the locum market currently offers coordinated financial infrastructure.

A reason for physicians to stay.

Placement is transactional. A physician whose financial life is organized through your relationship has a reason to return that a competing offer does not erase.

A stronger recruiter conversation.

Recruiters move from filling a shift to supporting a career. That shift changes what the physician remembers about your agency.

HOW IT WORKS

01

You refer.

Physicians are introduced through a co-branded link during onboarding.

02

We assess.

A financial review identifies the physician's specific gaps and priorities.

03

We coordinate.

Specialists are assigned and strategy is implemented.

04

You benefit.

Physicians stay engaged, refer peers, and associate that value with your agency.

No cost to launch. No IT integration. No administrative burden on your team.

NEXT STEP

A partnership call runs thirty minutes. We will walk through the model, the physician experience, and whether this is a fit for how your agency operates.



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